

**Lorain Port Authority
Board of Directors
Special Meeting
Thursday, August 1, 2019, at 5:00 p.m.**

Board of Directors: Mrs. Cook; Messrs. Bansek, Kuszniir, Mullins, Nielsen Sommers,
Zellers (5:08 p.m.) and Zgonc

Staff: Tom Brown, Executive Director
Yvonne Smith, Accountant
Tiffany McClelland, Economic Development Specialist
Kelsey Leyva, Office Manager

Guests: Kevin Martin, Morning Journal
Steve Manheim, Chronicle Telegram
Carissa Woytach, Chronicle Telegram
Greg Little, Citizen
Paul H. (illegible), Citizen
John Piskua, Tow Boat Driver
Teresa Piskua, Citizen
Kurt Hernon, Speak of the Devil
Page Hernon, Speak of the Devil
Brian Hazelett, Citizen
Jessie Tower, Candidate for Mayor
Oasis Marinas Team

I. Roll Call

A. The meeting was called to order at 5:04 p.m. by Chairman Brad Mullins with roll call indicating a quorum present.

II. Pledge of Allegiance

III. Report of Officers

A. Executive Director

1. Marina Lease: Mr. Brown said this is the last year of the 32-year development agreement with Spitzer for the Lakeside Marina. We are grateful to the Spitzer group. In late 1987 they took over the project and created a beautiful marina. He said the marina saw improvements in the more than 30 years, including new brick pavers, new lighting, a new parking lot and we are always getting requests for improvements. As a

Port Authority we want to give the best to the public. This year we went through an Expression of Interest process and reached out nationwide to see who wanted to take this marina to the next level. Mr. Brown said he believes a fresh set of eyes good for a city or a project. We received several nice proposals. Oasis Marinas is here and rose above the competition. They have visited Lorain and plan to take a crash course on the city. They're planning a meet and greet with public, slip holders, politicians and stakeholders. The lease agreement is for 10 years. What stood out about Oasis is they run world class marinas. After we met groups, Port staff visited the marinas as part of the vetting process. Mr. Brown said he created a checklist of what was in their presentation and if he could give a grade it was A+ across the board. Customer service is impeccable, and they have a commitment to excellence. They passed every test. The technology aspect is impressive, too. Mr. Mullins said what resonated with him was they want to make Lorain a destination. That's part of our vision. Our values and vision as a Port Authority align with theirs.

Mr. Mullins presented:

A RESOLUTION TO ENTER INTO A TEN (10) YEAR LEASE WITH OASIS MARINAS FOR THE OPERATION AND MANAGEMENT OF THE LAKESIDE MARINA AND BOAT LAUNCH FACILITIES.

Mr. Nielsen moved to accept Resolution No. 2019-28. Second by Mr. Bansek. Roll call vote as follows:

Ayes: 8

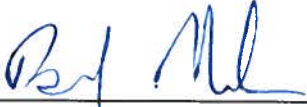
Nays: 0

Abstain: 0

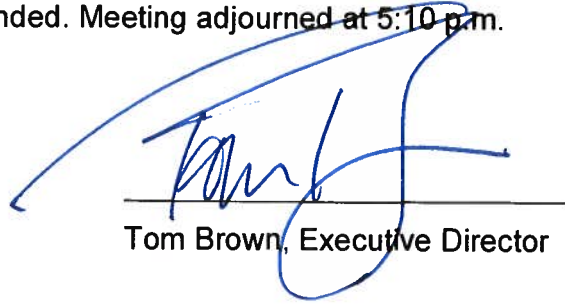
Resolution Passed

IV. Adjournment

A. There being no further business to come before the board, Mr. Sommers moved to adjourn. Mr. Zgonc seconded. Meeting adjourned at 5:10 p.m.



Brad Mullins, Chairman



Tom Brown, Executive Director